



Who you need next.™

To be the best,  
you need

**THE BEST PEOPLE.**



Who you need next.



## Who do you need next?

To be successful, your business has to have the best of everything in every way. Ultimately if you're going to be the best, you need THE BEST PEOPLE.

Who do you need to be the best? EHP brings the best people and the best companies together. We'll find the best people to meet each of your search needs. We'll do it faster. We'll do it better. Because we know, that's the way you'll be the best.

Here's why you should choose EHP to help you successfully conduct your searches and find the best people for each of your open positions:

- Nearly a decade of experience;
- Consistent performance delivering results;
- Industry and discipline specialization;
- Dedication to client service and ultimate satisfaction;
- Client empowerment through partnering.

We promise to deliver superior executive search solutions and service by developing a complete slate of the most qualified candidates in the shortest amount of time for each search we conduct. It's our mission.

## Our commitment to excellence

EHP is committed to being the best at what we do by providing world-class service to each of our clients.

We provide our clients with tools that empower them to hold us accountable for the services we promise to provide. These include a search tracking form; follow up surveys for both hiring authorities and human resources on the client side, as well as candidates whether or not they are hired.

EHP is not a paper house. Many search firms simply produce a lot of paper (resumes) for clients to review, whether it matches their specifications for the position or not. EHP only submits candidates that we are confident fit within the scope of a client's specifications. To accomplish this we engage the marketplace with our clients' exact criteria. And we don't just look in the obvious places. We scour the industry to get the hard-to-find candidates people who are successful, doing well and often not thinking about making a move. We pride ourselves in being able to find these candidates and give our clients the opportunity to evaluate them.

In addition to pursuing excellence in thoroughness, quality of service and quality of candidates, we also do so with speed of delivery. We are sensitive to our clients' deadlines and completing searches in a timely fashion so that positions are filled in a reasonable time frame.

When we do our best work, we'll find the best candidate for your position. And you'll be satisfied with our service.



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## You're competitive edge

EHP gives its clients a competitive edge to meet their executive search goals.

### A boutique search firm by design.

Our size enables us to:

- Be responsive;
- Give personalized, superior service to each client;
- Build strong, enduring client relationships that lead to success;
- Keep cost per hire down.

### Clientele

EHP purposely works with a small group of preferred clients to fill as many of their open hires as possible. This approach ensures a strong candidate pool and avoids conflict of interest because we don't recruit candidates from our client base.

### Experience

Our proven track record speaks for itself:

- Nearly a decade of overall search experience;
- Hundreds of successful placements at every level of management;
- Millions of dollars in billables and client investment in human capital.

### Focus

EHP's singular focus on the pharmaceutical, biotech, and medical device segments of the healthcare industry means we know the sector; the players; the changing business dynamics. Our search work does not depend on cold calls we network with key industry players to develop a slate of the most qualified candidates.

Dedicated to the commercialization disciplines:

- Business development;
- Clinical research;
- Product management;
- Market research;
- Strategic marketing;
- Managed care;
- Sales.

Our clients trust us produce the candidates they need next.

### Empowerment

We want to know whether or not we're meeting or exceeding our clients' expectations. We provide tools that empower our clients to hold us accountable for the services we promise to provide.

- Search tracking form;
- Hiring authorities and human resources follow-up surveys;
- Candidate follow-up surveys.

Call us for your next search. We'll give you the competitive edge you need in the marketplace.

EHP. Who you need next.™





EMERGING HEALTHCARE PARTNERS  
executive search consultants

Who you need next.<sup>TM</sup>

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